

### INTERIM INVESTOR REPORT

## MITCHELLS & BUTLERS RETAIL LIMITED

This Interim Investor Report covers the results for Mitchells & Butlers Retail Limited for the Semi Annual Period from 25 September 2011 to 7 April 2012

To: HSBC Trustee (C.I.) Limited (as Borrower Security Trustee and Trustee)

HSBC Global Investor Services (Ireland) Limited (as Irish Paying Agent)

HSBC Bank plc (as Principal Paying Agent)

Ambac Assurance UK Limited

Standard & Poor's Rating Services

Fitch Ratings Limited

Moody's Investors Service Limited

Terms defined in Schedule 1 (*Master Definitions Schedule*) of a master framework agreement (the "Master Framework Agreement") dated 13 November 2003 and made between, *inter alios*, the Issuer and the Borrower Security Trustee shall bear the same meaning herein.

## Definitions:

Q2 means the results for the Financial Quarter from 15 January

2012 to 7 April 2012 (12 weeks);

Relevant Period means the last two Financial Quarters (28 weeks) and

Relevant Year means the last four Financial Quarters (52 weeks).



# **Principal Debt Movements**

Q2	Balance as at	Scheduled	Prepayments	Balance as at
Principal Debt Movements on the Notes	14 January	repayments		7 April 2012
	2012	made		£m
	£m	£m	£m	
Aggregate principal amount outstanding				
at the Financial Quarter Date	2,222.6	(12.8)		2,209.8
Class A1N Notes	192.4	(2.0)		190.4
Class A2 Notes	350.0	(3.5)		346.5
Class A3N Notes	\$402.8	(\$4.1)		\$398.7
Class A4 Notes	170.0			170.0
Class AB Notes	325.0			325.0
Class B1 Notes	234.7	(4.9)		229.8
Class B2 Notes	350.0			350.0
Class C1 Notes	200.0			200.0
Class C2 Notes	50.0			50.0
Class D1 Notes	110.0			110.0

Q2	Balance as at	Scheduled	Prepayments	Balance as at
Principal Debt Movements on the Term	14 January	repayments	2 0	7 April 2012
Advance	2012	made		£m
	£m	£m	£m	
Aggregate Principal Debt Outstanding at				
the Financial Quarter Date	2,222.6	(12.8)		2,209.8
A1N Term Advance	192.4	(2.0)		190.4
A2 Term Advance	350.0	(3.5)		346.5
A3N Term Advance	240.5	(2.4)		238.1
A4 Term Advance	170.0			170.0
AB Term Advance	325.0			325.0
B1 Term Advance	234.7	(4.9)		229.8
B2 Term Advance	350.0			350.0
C1 Term Advance	200.0			200.0
C2 Term Advance	50.0			50.0
D1 Term Advance	110.0			110.0



### **Specific Trading Details**

Turnover for the 12 weeks comprising Q2 was £360.6m giving a total of £1,592.5m for the Relevant Year (comprising 52 weeks). EBITDA for the quarter was £77.1m giving a total for the Relevant Year of £358.4m.

	Q2 (12 weeks)	Relevant Period (28 weeks)	Relevant Year (52 weeks)
	£m	£m	£m
Turnover	360.6	844.0	1,592.5
Operating expenses	(305.8)	(715.9)	(1,330.9)*
Operating Profit	54.8	128.1	261.6*
EBITDA	77.1	179.5	358.4
Free Cash Flow	66.2	148.2	283.2
Debt Service	(42.8)	(96.7)	(180.0)

<sup>\*</sup> Excludes £47m of exceptional movements in the valuation of the property portfolio.

## **Coverages and Covenants**

Free Cashflow DSCR was 1.6 times and the EBITDA to Debt Service ratio was 2.0 times for the Relevant Year and 1.5 times and 1.9 times respectively for the Relevant Period. The Debt Service Covenant and Restricted Payment Condition were satisfied. Net Worth (at the last Financial Year end) was £1,511m and the Net Worth Covenant is therefore satisfied.

	<b>Q2</b>	Relevant Period	Relevant Year	
	<b>(12 weeks)</b>	(28 weeks)	(52 weeks)	
Free Cash Flow: Debt Service	1.5 times	1.5 times	1.6 times	
EBITDA: Debt Service	1.8 times	1.9 times	2.0 times	
Debt Service covenant satisfied		Yes	Yes	
Restricted Payment Condition satisfied		Yes	Yes	

Restricted Payments of £15.0m were made during Q2 and the Restricted Payment Maximum at 7 April 2011 was £12.6m. No calculation of the Further Restricted Payment Maximum was required.

## **Maintenance and Capital Enhancement**

The cumulative Maintenance Expenditure\* at the end of Q2 was £67.2m. The Required Maintenance Amount\* for the Financial Year is £87.4m.

Capital Enhancement Expenditure Investments were nil in Q2, £11.4m in the Relevant Year and £5.0m in the Relevant Period.

<sup>\*</sup> Maintenance includes both capital items and items expensed through the Profit & Loss account.



### **Cash Balances**

Balances on the following accounts at 7 April 2012 were as follows:

	£m
Borrower Transaction Account	0.0
Disposals Proceeds Account	41.7
Maintenance Reserve Account	0.0
All other Obligor Accounts*	87.6

<sup>\*</sup>includes £27.8m held on deposit as cash collateral following the downgrade of a swap counterparty

The amount available under the Liquidity Facility was £295m, no amount was drawn at any point during the period.

### Estate

	Number
Outlets at the beginning of Q2	1,441
Acquisitions and substitutions	0
Disposals	0
Outlets at the end of Q2	1,441

The aggregate proceeds from disposals were £0.0m

## **Accounting Policies**

Mitchells & Butlers Retail Limited certifies that these financials comply with Mitchells & Butlers Retail Limited accounting policies as detailed in its financial statements which comply with Generally Accepted Accounting Principles applied in the United Kingdom.

### Defaults

Mitchells & Butlers Retail Limited certifies that no Loan Event of Default or Potential Loan Event of Default has occurred.

For further information please contact:

www.mbplc.com/debtir

Stephen Hopson – Investor Relations 0121 498 4895



## QUARTERLY FINANCIAL INFORMATION

## MITCHELLS & BUTLERS RETAIL LIMITED

This Quarterly Financial Information covers the results for Mitchells & Butlers Retail Limited for the Financial Quarter from 25 September 2011 to 14 January 2012

To: HSBC Trustee (C.I.) Limited (as Borrower Security Trustee and Trustee)

HSBC Global Investor Services (Ireland) Limited (as Irish Paying Agent)

HSBC Bank plc (as Principal Paying Agent)

Ambac Assurance UK Limited

Standard & Poor's Rating Services

Fitch Ratings Limited

Moody's Investors Service Limited

Terms defined in Schedule 1 (Master Definitions Schedule) of a master framework agreement (the "Master Framework Agreement") dated 13 November 2003, restated and amended on 15 September 2006 and made between, inter alios, the Issuer and the Borrower Security Trustee shall bear the same meaning herein.

Definitions:

Q1 means the results for the Financial Quarter from 25

September 2011 to 14 January 2012 (16 weeks);

Relevant Period means the last two Financial Quarters (28 weeks) and

Relevant Year means the last four Financial Quarters (52 weeks).



## **Principal Debt Movements**

Q1	Balance as at	Scheduled	Prepayments	Balance as at
Principal Debt Movements on the Notes	24 September	repayments	2 0	14 January
	2011	made		2012
	£m	£m	£m	£m
Aggregate principal amount outstanding				
at the Financial Quarter Date	2235.2	(12.6)		2222.6
Class A1N Notes	194.3	(1.9)		192.4
Class A2 Notes	353.5	(3.5)		350.0
Class A3N Notes	\$406.9	(\$4.1)		\$402.8
Class A4 Notes	170.0			170.0
Class AB Notes	325.0			325.0
Class B1 Notes	239.4	(4.7)		234.7
Class B2 Notes	350.0			350.0
Class C1 Notes	200.0			200.0
Class C2 Notes	50.0			50.0
Class D1 Notes	110.0			110.0

Q1	Balance as at	Scheduled	Prepayments	Balance as at
Principal Debt Movements on the Term	24 September	repayments	~ -	14 January
Advance	2011	made		2012
	£m	£m	£m	£m
Aggregate Principal Debt Outstanding at				
the Financial Quarter Date	2235.2	(12.6)		2222.6
A1N Term Advance	194.3	(1.9)		192.4
A2 Term Advance	353.5	(3.5)		350.0
A3N Term Advance	242.9	(2.4)		240.5
A4 Term Advance	170.0			170.0
AB Term Advance	325.0			325.0
B1 Term Advance	239.4	(4.7)		234.7
B2 Term Advance	350.0			350.0
C1 Term Advance	200.0			200.0
C2 Term Advance	50.0			50.0
D1 Term Advance	110.0			110.0



## **Specific Trading Details**

Turnover for the 16 weeks comprising Q1was £483.4m giving a total of £1,578.2m for the Relevant Year (comprising 52 weeks). EBITDA for the quarter was £102.4m giving a total for the Relevant Year of £359.5m.

	Q1 (16 weeks) £m	Relevant Period (28 weeks) £m	Relevant Year (52 weeks) £m
Turnover	483,4	856.7	1578.2
Operating expenses *	(410.1)	(718.8)*	(1316.1) *
Operating Profit *	73.3	137.9*	262.1 *
		10.17	
EBITDA	102.4	189.9	359.5
Free Cash Flow	82.1	152.2	282.4
Debt Service	(52.3)	(96.3)	(179.4)

<sup>\*</sup> Excludes £47m of exceptional movements in the valuation of the property portfolio.

## **Coverages and Covenants**

Free Cashflow DSCR was 1.6 times and the EBITDA to Debt Service ratio was 2.0 times for the Relevant Year and 1.6 times and 2.0 times respectively for the Relevant Period. The Debt Service Covenant and Restricted Payment Condition were satisfied. Net Worth (at the last Financial Year end) was £1,511m and the Net Worth Covenant is therefore satisfied.

	Q1	Relevant Period	Relevant Year	
	(16 weeks)	(28 weeks)	(52 weeks)	
Free Cash Flow: Debt Service	1.6 times	1.6 times	1.6 times	
EBITDA: Debt Service	2.0 times	2.0 times	2.0 times	
Debt Service covenant satisfied		Yes	Yes	
Restricted Payment Condition satisfied		Yes	Yes	

Restricted Payments of £41.0m were made during Q1 and the Restricted Payment Maximum at 14 January 2012 was £15.1m. No calculation of the Further Restricted Payment Maximum was required.

## **Maintenance and Capital Enhancement**

The cumulative Maintenance Expenditure\* at the end of Q1 was £34.6m. The Required Maintenance Amount\* for the Financial Year is £87.4m.

Capital Enhancement Expenditure Investments of £5.0m were made in Q1, £477.6m in the Relevant Year (including £461.7m for Acquisitions) and £7.0m in the Relevant Period.

<sup>\*</sup> Maintenance includes both capital items and items expensed through the Profit & Loss account.



### Cash Balances

Balances on the following accounts at 14 January 2012 were as follows:

	£m
Borrower Transaction Account	0.0
Disposals Proceeds Account	41.5
Maintenance Reserve Account	0.0
All other Obligor Accounts *	118.2

<sup>\*</sup> includes £34.9m held in the Issuer Transaction Account as cash collateral following the downgrade of a swap counterparty.

The amount available under the Liquidity Facility was £295m, no amount was drawn at any point during the period.

#### **Estate**

	Number
Outlets at the beginning of Q1	1,442
Acquisitions and substitutions	0
Disposals	(1)
Outlets at the end of Q1	1,441
mu	

The aggregate proceeds from disposals were £0.0m.

## **Accounting Policies**

Mitchells & Butlers Retail Limited certifies that these financials comply with Mitchells & Butlers Retail Limited accounting policies as detailed in its financial statements which comply with Generally Accepted Accounting Principles applied in the United Kingdom.

### **Defaults**

Mitchells & Butlers Retail Limited certifies that no Loan Event of Default or Potential Loan Event of Default has occurred.

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